

# James M. Sallee

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## EMPLOYMENT

Assistant Professor, Harris School of Public Policy Studies  
University of Chicago

(July 2008 – present)

## EDUCATION

University of Michigan, Ph.D. in Economics (2008)

Dissertation: *Three Essays in Public Economics*

Committee: Joel Slemrod (Chair), Rebecca Blank, James Hines, Jeffrey Smith

University of Michigan, M.A. in Economics (2005)

Macalester College, B.A. in Economics and Political Science, *Summa Cum Laude*, ΦBK (2001)

## PUBLICATIONS

“On the Optimal Allocation of Students and Resources in a System of Higher Education” (with Alexandra M. Resch and Paul N. Courant) *The B.E. Journal of Economic Analysis & Policy* (Advances Tier), 8(1), Article 11.

“A Cautionary Tale About the Use of Administrative Data: Evidence from Age of Marriage Laws” (with Rebecca M. Blank and Kerwin Kofi Charles), *American Economic Journal: Applied Microeconomics*, 1(2), April 2009, pp. 128 - 149.

## WORKING PAPERS

“The Incidence of Tax Incentives for Hybrid Vehicles” (Submitted)

“Using Loopholes to Reveal the Marginal Cost of Regulation: The Case of Fuel-Economy Standards” (with Soren T. Anderson) (Submitted)

“A Unifying Model of How the Tax System and Generally Accepted Accounting Principles Affect Corporate Behavior” (with Douglas A. Shackelford and Joel Slemrod), NBER working paper #12873 (Submitted)

## WORK IN PROGRESS

“The Effect of Gasoline Price Changes on Consumer Demand for Fuel Economy: Empirical Estimates and Policy Implications” (with Sarah West)

“The Incidence and Environmental Impact of Canada’s Feebate Program”

“Taxes and the Strategic Scheduling of Childbirth”

“The Cost of Policy Notches and Presentation Notches: Evidence from the Response of Automakers to Fuel Economy Ratings and Taxes” (with Joel Slemrod)

#### **NON-REFEREED PAPERS**

“Labor Markets and Human Capital Investments in Michigan: Challenges and Strategies” (with Rebecca M. Blank), written for and presented at Where Do We Go From Here? An Agenda Setting Conference, University of Michigan, May 2006.

“Why Did Poverty Rise in 2004? A Preliminary Analysis of the Census Bureau’s Poverty Report” (with Brian C. Cadena), *Poverty Research Insights*, National Poverty Center, Fall 2005.

#### **AWARDS AND HONORS**

John V. Krutilla Research Award from Resources for the Future (2009 - 2010)

National Tax Association Dissertation Award (2008)

National Science Foundation Graduate Research Fellowship (awarded 2003)

Population Studies Center Trainee Fellowship, University of Michigan (2003-2008)

#### **TEACHING**

*All for Master’s of Public Policy Students at the Harris School*

Policy Approaches to Mitigating Climate Change

Topics in U.S. Tax Policy

Statistics

#### **REFEREE**

*Journal of Environmental Economics and Management, Journal of Labor Economics, B.E. Journal of Economic Analysis & Policy, Economic Inquiry*

#### **SELECTED PRESENTATIONS**

2009 ASSA (AERE), Berkeley POWER Conference, Macalester College, University of Minnesota, North Carolina State University

2008 National Tax Association, Association for Public Policy Analysis and Management  
United States Treasury, Ford Motor Company, Resources for the Future  
University of Chicago, University of Pennsylvania, University of British Columbia  
University of Kentucky, University of Indiana, University of California, Irvine

2007 NBER Summer Institute – Environmental Economics Section  
National Tax Association  
Association for Public Policy Analysis and Management