

# James M. Sallee

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## EMPLOYMENT AND AFFILIATIONS

Assistant Professor, Harris School of Public Policy Studies  
University of Chicago (July 2008 – present)  
Faculty Research Fellow, National Bureau of Economic Research  
Public Economics and Energy and Environmental Economics Programs (April 2010 – present)  
Visiting Researcher, University of California Energy Institute (August 2010 – December 2010)

## EDUCATION

University of Michigan, Ph.D. in Economics (2008)  
Dissertation: *Three Essays in Public Economics*  
Committee: Joel Slemrod (Chair), Rebecca Blank, James Hines, Jeffrey Smith  
University of Michigan, M.A. in Economics (2005)  
Macalester College, B.A. in Economics and Political Science, *Summa Cum Laude*, ΦBK (2001)

## PUBLICATIONS: JOURNAL ARTICLES

“Using Loopholes to Reveal the Marginal Cost of Regulation: The Case of Fuel-Economy Standards” (with Soren T. Anderson) *American Economic Review* Forthcoming.

“The Surprising Incidence of Tax Credits for the Toyota Prius” *American Economic Journal: Economic Policy*, 3(2), May 2011, pp. 189-219.

“Fuel Economy Standards: Impacts, Efficiency, and Alternatives” (with Soren Anderson, Carolyn Fischer and Ian Parry), *Review of Environmental Economics and Policy* Forthcoming.

“A Unifying Model of How the Tax System and Generally Accepted Accounting Principles Affect Corporate Behavior” (with Douglas A. Shackelford and Joel Slemrod), *International Tax and Public Finance* Forthcoming.

“A Cautionary Tale About the Use of Administrative Data: Evidence from Age of Marriage Laws” (with Rebecca M. Blank and Kerwin Kofi Charles), *American Economic Journal: Applied Microeconomics*, 1(2), April 2009, pp. 128 - 149.

“On the Optimal Allocation of Students and Resources in a System of Higher Education” (with Alexandra M. Resch and Paul N. Courant) *The B.E. Journal of Economic Analysis & Policy* (Advances Tier), 8(1), Article 11.

## **PUBLICATIONS: CONFERENCE VOLUMES, BOOK CHAPTERS**

“Forecasting Gasoline Prices Using Consumer Surveys” (with Soren T. Anderson, Ryan Kellogg and Richard M. Curtin) *American Economic Review Papers & Proceedings* 101(3), May 2011, pp. 110-114.

“The Taxation of Fuel Economy” *Tax Policy and the Economy* vol. 25. Forthcoming.

“Consumer Valuation of Fuel Economy: A Microdata Approach” (with Sarah E. West and Wei Fan) *Proceedings of the National Tax Association Annual Conference on Taxation*. 2009.

“Labor Markets and Human Capital Investments in Michigan: Challenges and Strategies” (with Rebecca M. Blank), written for and presented at Where Do We Go From Here? An Agenda Setting Conference, University of Michigan, May 2006.

“Why Did Poverty Rise in 2004? A Preliminary Analysis of the Census Bureau’s Poverty Report” (with Brian C. Cadena), *Poverty Research Insights*, National Poverty Center, Fall 2005.

## **WORKING PAPERS**

“Rational Inattention and Energy Efficiency” (for Chicago – RFF 2011 Conference)

“Car Notches: Strategic Automaker Responses to Fuel Economy Policy” (with Joel Slemrod), NBER working paper #16604, Energy Institute at Haas working paper #212 (Submitted)

“What Do Consumers Believe About Future Gasoline Prices? (with Soren Anderson and Ryan Kellogg) NBER working paper #16974, Energy Institute at Haas working paper #215 (Submitted)

## **WORK IN PROGRESS**

“Do Consumers Recognize the Value of Fuel Economy? Evidence from Used Car Prices and Gasoline Price Fluctuations” (with Sarah West and Wei Fan)

“The Incidence and Environmental Impact of Canada’s Feebate Program” (with Meghan Busse)

“The Value of Honesty: Empirical Estimates from the Case of the Missing Children” (with Sarah LaLumia)

## **AWARDS AND HONORS**

John V. Krutilla Research Award from Resources for the Future (2009 - 2010)

National Tax Association Dissertation Award (2008)

National Science Foundation Graduate Research Fellowship (awarded 2003)

Population Studies Center Trainee Fellowship, University of Michigan (2003-2008)

## **TEACHING**

*All for Master’s of Public Policy Students at the Harris School*

Policy Approaches to Mitigating Climate Change

Topics in U.S. Tax Policy

Empirical Methods in Policy Analysis II

Science, Technology and Policy

## **REFEREE**

*American Economic Review, Journal of Political Economy, Quarterly Journal of Economics, Journal of Public Economics, American Economic Journal: Economic Policy, Journal of Environmental Economics and Management, Journal of Labor Economics, B.E. Journal of Economic Analysis & Policy, Economic Inquiry, Journal of Human Resources, National Science Foundation, Economic Letters, Environmental and Resource Economics*

## **SELECTED PRESENTATIONS**

- 2011 Maryland, Illinois, ASSA, AERE, Treasury, EPA
- 2010 MIT, Yale, Berkeley, NBER PE Conference, Iowa State Bioenergy Camp, Tax Policy and the Economy (NBER), University of Chile
- 2009 ASSA (AERE), Berkeley POWER Conference, Macalester College, University of Minnesota, North Carolina State University, Cornell University, Heartland Environmental and Resource Economics, University of Illinois at Chicago, National Tax Association
- 2008 National Tax Association, Association for Public Policy Analysis and Management, United States Treasury, Ford Motor Company, Resources for the Future, University of Chicago, University of Pennsylvania, University of British Columbia, University of Kentucky, University of Indiana, University of California, Irvine
- 2007 NBER Summer Institute – Environmental Economics Section, National Tax Association, Association for Public Policy Analysis and Management